



Rabobank

# The Future of Digital Farming

## DATA WAREHOUSE & VAULT

A trusted, secure storage container for historical production results and farm practice data. After raw data is gathered, it is then curated (i.e. formulated) for data analysis by outside vendors. These vendors presumably access the data via paid subscription only if and when authorized by growers



## VENDOR DATA ANALYTICS PLATFORM

Vendors consist of farm input providers, retailers, distributors, and other service providers seeking to extract actionable insights from the data warehouse & vault to 'commercial users.' The commercial users can then incorporate the insights into the advice and services they deliver to growers

## Uploaded via Cloud Computing Interface



## Aggregated Data



## Actionable Insights



*Agronomic Science / Operational Advice*

*Financial / Capital Management Advice*

*Farm Management Software*

*Smart Devices (Internet of Things, or IoT)*

*Remote Sensing & Machine Data*

## Commercial Users



*Agronomists  
Farm Consultants  
Professional Farm Companies  
Midstream Players (ABCDs)  
Brand Owners (Food Companies)  
and their supply chains*

## FARMERS

## Margin-Enhancing Recommendations



## The Five Components of Precision Farming

- 1 Precision Soil Preparation
- 2 Precision Seed / Planting
- 3 Precision Crop Management
- 4 Precision Harvesting / Processing
- 5 Precision Livestock Farming

